

ID	HPU30
STATE ID	ITEM 23
Description	LARGE STANDARD CAB/CHASSIS PICKUP w/DUAL REAR WHEELS: 11,400 lb. GVWR minimum, V-8 Engine, Automatic Transmission.
Estimated Quantity	2
Delivery Location/details	Vehicle price with equipment listed above FOB: Dept. of Administrative Services, Des Moines, IA.
Pre-delivery Inspection Allowance (per vehicle)	\$54.00

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
Base Vehicle Minimum Specifications						
1 Wheelbase: 161-165 inches. 84 inch CA only.	165	\$0.00		\$0.00		\$0.00
2 Engine: V-8, 5.4 - 6.0 liter.	995	\$0.00		\$0.00		\$0.00
3 Charging system minimums: 95 amp. alternator, 540 CCA battery.	STD	\$0.00		\$0.00		\$0.00
4 Air conditioning w/all required options.	STD	\$0.00		\$0.00		\$0.00
5 Engine block heater.	41H	\$0.00		\$0.00		\$0.00
6 Tilt steering column, Automatic speed control.	STD	\$0.00		\$0.00		\$0.00
7 Power 4-wheel anti-lock brakes.	STD	\$0.00		\$0.00		\$0.00
8 Power steering.	STD	\$0.00		\$0.00		\$0.00
9 Wipers, intermittent.	STD	\$0.00		\$0.00		\$0.00
10 Cigar lighter.	STD	\$0.00		\$0.00		\$0.00
11 Remote keyless entry.	60F	\$0.00		\$0.00		\$0.00
12 Power Locks	STD	\$0.00		\$0.00		\$0.00
13 Window, rear sliding.	433	\$0.00		\$0.00		\$0.00
14 Mirrors: exterior trailer toe extendable , interior day/night.	STD	\$0.00		\$0.00		\$0.00
15 Radio, AM-FM CD w/internal clock.	STD	\$0.00		\$0.00		\$0.00
16 Interior trim package w/insulating headliner and door panels, dome lamp. Full rubber floor covering. Split bench seat w/cloth upholstery.	166 3E	\$0.00		\$0.00		\$0.00
17 Gauge package: oil pressure, coolant temperature, voltmeter.	STD	\$0.00		\$0.00		\$0.00
18 Tires: All-season radial. Spare mounted on frame if possible.	512	\$0.00		\$0.00		\$0.00
19 Fuel tank(s), highest capacity available.	STD	\$0.00		\$0.00		\$0.00
20 Fuel filler neck kit(s): filler cap set-back adapter kit(s), factory type suitable for flush mounting neck(s) into flat side of body.	STD	\$0.00		\$0.00		\$0.00
21 Rear axle, anti-spin differential.	X4N	\$0.00		\$0.00		\$0.00
22 Trailer tow package.	531	\$0.00		\$0.00		\$0.00
23 Rear lamps, stop/turn/tail.	STD	\$0.00		\$0.00		\$0.00
24 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	44T	\$0.00		\$0.00		\$0.00
25 Required Options (Pricing required for a complete Bid)						
26 N/A		\$0.00		\$0.00		\$0.00
27 Options which may be required						
28 N/A						
29						
30 Vehicle Make:		FORD				
31 Vehicle Model:		F350				
32 Vehicle Model Code:		F36				
33 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications:		0.00%				
34 American Made (Yes/No):		Yes				
35 Exact Model Designation and Equipment Package:		647A				
36 EPA Highway (MPG):						
37						
38 Base Price:		\$26,144.60		\$0.00		\$0.00
39 Required Option Price:		\$0.00		\$0.00		\$0.00
40 Fleet Incentive Discount:		\$0.00		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
41 Government Discount:		(\$7,000.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
42 Other Discounts:		(\$22.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
43 Final Price:		\$19,122.60		\$0.00		\$0.00